



FREQUENTLY ASKED QUESTIONS (FAQ) ORACLE RETAIL IMPLEMENTATION

TOPIC	QUESTION	ANSWER
Go-Live Date	When will Oracle Retail be implemented and how will this be communicated?	Our cutover will occur over the weekend of 2/2/14. We will continue to use wmass emailing as a means of communication to let you know what to expect during this timeframe.
ASN labels	Will anything be changing with the ASN labels?	There will be no change to ASN labels.
ASN labels	We have merchandise already in-transit to our warehouse with the original UCC 128 shipping labels attached to the cartons. The merchandise is due at your DCs the first week in February - will this affect your receiving process?	There will be no change to UCC 128 labels; all purchase orders will be received just as they are today.
Debit Memo	Who will be receiving or how will you be distributing the new debit memos mentioned in your Webinar?	The process is very similar to today. The remittance advice for the check will detail the invoices, payment messages (which document reasons for the debit memos), and the debit memos. The invoice number is embedded in the debit memo number so you will be able to associate the appropriate invoice to the corresponding debit memo. If additional information or research is needed, you will need to contact your Accounts Payable clerk (just as you do today).
Debit Memo	Sounds like debit memos will be automatically issued for partial shipments. Is this true?	Debit memos are going to work much as they do today; the new system is going to allow us to track them more efficiently. The system expects that what you ship and what you bill are equal. Otherwise it generates an exception, which must be researched. If you are sending multiple shipments (and at different times), I would expect that you are sending multiple invoices as well. So your shipments and invoices would match up and pass the system check.
EDI	Are you sending out test 850s?	EDI changes are minimal and we have tested the transactions both internally and externally. We have been working closely with your EDI departments on the new mapping.
EDI	If we process old purchase orders, when we transmit the 856 ASN and 810 Invoice with the old PO#, will Academy be able to reconcile?	Yes, we have put conversion programs in place that allow us to identify and process ASNs and Invoices on old POs.
EDI	Will you no longer be using SPS Commerce to place orders? Will we continue to receive orders through the same account or will we have to add a new account through SPS for Oracle Retail and have the Academy account removed?	There will be no change to EDI set up or partnerships. You will not need to make any changes to SPS to support our implementation.

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EDI	We currently receive all POs via EDI/SPS (replenishment orders to DCs) and we receive all DROP SHIP orders through Vendor Net. Are we now going to receive them through Oracle?	There will be no change to EDI set up or partnerships. Ecommerce DROP SHIP orders will remain the same as they are today.
EDI	Is the new Oracle system processing EDI (Dicentral)?	There will be no change to EDI set up or partnerships.
EDI	We receive POs and fulfill them through SPS Commerce/Webforms. Is this going to change? We are not EDI.	Your order processing and fulfillment will remain as it is today.
EDI	When are you going live with full change functionality for the EDI 860?	We will be expanding our capabilities to support the full EDI 860 transaction at a future time. We don't have specifics dates yet.
EDI	Will ASN's that are held during this freeze still be considered in compliance once they are queued up?	Yes, you will be in compliance. Send them as normal and we hold them on our end. That way we get them the moment you send them and any 'hold' is after receipt.
Items	We have only the long skus in our system and need a list of the new short sku numbers you will be ordering from us. How do I get that?	Contact your Academy merchant for a cross reference of Long Sku to Short Sku.
Pre-Packs	Pre-Packs - Oracle has the ability to create pre-packs. Would we be moving in that direction?	Our items and packs will be converted as they exist today. Over time, we will move towards the expanded functionality of Oracle Retail prepacks and will work with our suppliers to ensure that it can be supported.
Pre-Packs	Does the new Oracle system handle master (pre-pack) UPCs?	Yes, Oracle will handle master pre-pack UPCs. Academy merchants will be working with their supplier partners as we move towards any expanded functionality.
Purchase Orders	Could buyers create test POs?	EDI changes are minimal and we have tested the transactions both internally and externally. However, we will create test POs on an as-needed basis with suppliers that request it.
Purchase Orders	I am getting ready to ship purchase orders that came through prior to the EDI change. Is there a new way to ship these orders?	Nothing changes regarding routing and shipping. You can ship any orders already processed in your system.
Purchase Orders	Would PO structure change - Example - Master POs followed by smaller allocations?	Our PO structure remains the same when we cutover. As we implement new processes or expanded PO capabilities, we will work with our suppliers to ensure that it can be supported.
Purchase Orders	Will changes affect existing orders?	These changes will be effective with new orders. The only time changes will affect existing (pre-cutover) orders is if the 850 is re-transmitted after we cutover. This is rare but will need to be coordinated with your Academy merchant.

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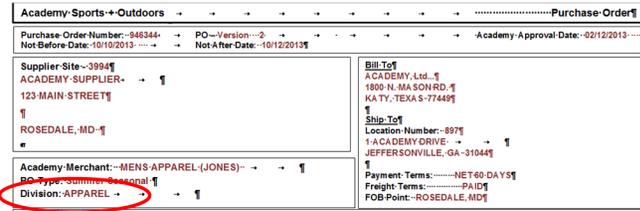
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Purchase Orders	Since PO numbers do not contain letters anymore, what will be used instead to indicate if a garment should be hung or folded?	<p>There is a now a dedicated field in the PO detail that indicates if an item is hanging or folded, as well as the hanger type.</p>  <p>For EDI, the hanging status will be sent in segment P01_14 and 15. The transmission will list Flat (all items that are not to be on hangers), Hang or Hanger with Crown Sizers. If this does not match what you are expecting, contact your buyer to discuss and correct.</p>
Purchase Orders	Will changes affect .com or drop ship orders.	No, .com and drop ship orders will not change.
Purchase Orders	Will hard copies of POs still be sent?	This depends on how you get your printed POs today. There is no automation of PO prints in Oracle Retail. However, we still have the capability to generate a printed PO to send via email.
Purchase Orders	How do we tell the difference between a Pack by Store and a Bulk purchase order?	<p>This is the same as it is today.</p> <p>If it is a Pack by Store order, the EDI 850 will contain an additional REF03 segment with the words “PACK BY STORE”.</p> <p>If it a bulk order, the REF03 segment is not included in the EDI 850.</p> <p>The printed purchase order does not distinguish between Pack by Store and Bulk.</p>
Purchase Orders	How do we tell the difference between a stand-alone (manual) and a replenishment purchase order?	There is a PO type in Oracle Retail that allows the user to distinguish the difference between a stand-alone and a replenishment purchase order. At this time, this indicator does not pass through EDI.
Purchase Orders	We service multiple product types. How can we tell the difference between purchase orders for apparel and purchase orders for footwear?	<p>This depends on how you are reviewing the purchase order and what the requirement is.</p> <p>If you are reviewing purchase orders via EDI, the subclass is provided in segments P01_20 and 21. You should be able to use subclass to determine whether the purchase order is for apparel or footwear.</p>



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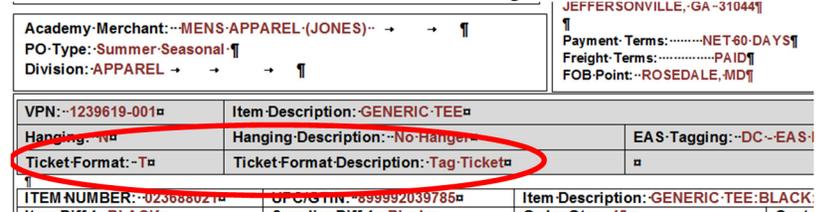
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		<p>If these items are shipping from multiple ship points, these will eventually be reassigned to different supplier sites. When we cutover, purchase orders within Oracle will be generated by Supplier Site and Department so apparel and footwear will come on different purchase orders.</p> <p>If you are reviewing the PO print, the Division is printed in the purchase order header and clearly indicates “Apparel” or “Footwear”</p>  <p>The screenshot shows a purchase order header with the following details:</p> <ul style="list-style-type: none"> Academy Sports+Outdoors Purchase Order Purchase Order Number: 846344, PO Version: 2, Not Before Date: 10/10/2013, Not After Date: 10/12/2013, Academy Approval Date: 02/12/2013 Supplier Site: 3994, ACADEMY-SUPPLIER, 123 MAIN STREET, ROSEDALE, MD Academy Merchant: MENS APPAREL (JONES), Division: APPAREL (circled in red) Bill To: ACADEMY, Ltd., 1800 N. MASON RD., KATY, TEXAS 77449 Ship To: Location Number: 897, JEFFERSONVILLE, GA 31044 Payment Terms: NET 60 DAYS, Freight Terms: PAID, FOB Point: ROSEDALE, MD
Purchase Orders	Our DC's are unable to have mixed hanging instructions on a purchase orders. Can we assume that a purchase order will be all of one or the other and that an entire purchase order will be hanging or folded?	The hanging instructions are now associated at an item level on the purchase order; therefore Oracle Retail does not prevent the users from creating an order for a mix of hanging and flat. If you have specific restrictions, work with your Academy merchant to ensure that the purchase orders remain pure. The hanging instructions
Purchase Orders	Is it possible that a hanger attribute could change between orders (hang on one order, flat on another)? This would be hard for vendors to manage since vendors VAS codes are assigned at item level?	This would be unlikely. The merchant will maintain the Hanger attribute at the item level, not the PO level so it would be an exception for an item to fluctuate between purchase orders without some coordination with the supplier.
Purchase Orders	We partially ship to Academy most of the time – will this new system not allow this? Also no shipping after the “do not ship date”. We have also shipped after this date in the past. Will this new system allow that or will we be penalized?	All current compliance metrics will remain in place, including those for shipping past cancel dates.
Reports	Will sales info continue to be sent out (852s/edifice)?	Yes, both the 852 and the Edifice reports will continue after we implement Oracle Retail.
Reports	We receive reports from a secure portal. As the new system is rolled out, how will we receive reports?	There will be no change to Edifice report delivery. Any changes impacting reports you receive from Edifice will be communicated to you by Edifice.

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Reports	What type of reporting will be available (sales / demand / forecasts, etc)	Our current goal is to provide the 3 most requested reports once we cutover. As we expand our capabilities, we will also be able to expand our reporting around those capabilities. We don't have specific dates yet.
Supplier Site	Supplier sites - Would supplier site numbers be assigned for direct shipments (bypassing vendor's DC) as well as individual ship points?	If warranted, additional supplier site numbers can be assigned to multiple supplier shipping locations. If a direct ship location is different than the vendor DC, a new supplier site can be assigned.
Supplier Site	Can you please advise if there are specific requirements for vendor ship point changes and or additions? We in the process of moving our facility from its current location to a 3PL.	Any additions or changes to existing ship points is managed through our vendor relations team. To initiate this process, send an email to vendor.management@academy.com .
Support	What type of support would be available after go live to address EDI & other technical problems?	We ask that all suppliers use our vendor.management@academy.com email address to report any issues or technical problems. We will monitor the email closely after we cutover and direct your questions and issues to the appropriate team for follow up and resolution.
Tickets	Would tickets in the new format need to be sent in for approval?	Yes, all suppliers designated to use the Academy formatted ticket will be required to submit a ticket for approval. Submissions should be sent to vendcomp@academy.com .
Tickets	With the long sku being discontinued, we have product already prepped and more units being produced that already have the long sku on the hang tag. Does that need to be changed or will there be a grace period?	We are allowing a 90 day period for transition to the new ticket format.
Tickets	Can they use up old ticket stock on orders created after go live?	We are allowing a 90 day period for transition to the new ticket format.
Tickets	How can we obtain a list of ticket codes by item?	You will need to contact your Academy merchant for item level ticket codes.
Tickets	How will we know what ticket to put on the merchandise?	<p>The ticket code will now be transmitted on the purchase order.</p>  <p>The screenshot shows a purchase order summary for 'Academy Merchant: MENS-APPAREL-(JONES)'. Key fields include: PO-Type: Summer-Seasonal, Division: APPAREL, Payment Terms: NET-60-DAYS, Freight Terms: PAID, and FOB Point: ROSEDALE, MD. Below this, a table lists item details: VPN: 1239619-001, Item Description: GENERIC-TEE, Hanging: No, Hanging Description: No-Hanger, EAS-Tagging: DC-EAS, Ticket-Format: T, and Ticket-Format-Description: Tag-Tickets. The 'Ticket-Format' field is circled in red.</p>



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		For EDI, the ticket code follows the qualifier ZZ in the PO1 segment.
Tickets	Existing PO's will not be converted unless we receive a PO change. Hence, we won't be able to see the new item number (style#) to put on the shoe CPSIA tracking label or the Sub-Class number to put on the price ticket (hangtag). Are we required to update this packing information on existing orders with the old format?	Process any orders currently in your system just as you do today. This includes tickets and hangtags.
Tickets	Can you please help me understand what the sub class is & where would I get that information? Is it something that will be transmitted on the po's?	Sub-class (to be used on tickets) is currently the first 4 digits of the long sku. Going forward, it will be transmitted on the purchase order as the last entry of the PO1 segment.
Tickets	We are creating new tickets for the new Oracle system. Our current sub classes have a leading zero. On the new Tickets will the sub classes still start with a 0?	The sub class will be 4 digits, including the lead zero.
Transportation / Routing	We are currently routing through TMS. Will there be a new system for this?	TMS is not impacted by our Oracle Retail implementation. It will remain as it is today.
Transportation / Routing	In relation to the changes to Oracle, will there be any changes to the routing guide? Will shipments be generated and routed using the current portal.	There are no changes to routing and shipping. Our guidelines and portal remain the same. The most up to date routing guide is always available at https://vendor.academy.com/content/smart-guide-us-vendors